

SPECIAL MEETING MINUTES  
LIBERTARIAN NATIONAL COMMITTEE  
DECEMBER 11, 2022  
VIA ZOOM



CURRENT STATUS:

**FINAL**

PREPARED BY **CARYN ANN HARLOS**, LNC SECRETARY

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**LEGEND:** text to be inserted, ~~text to be deleted~~, unchanged existing text, *substantive final main motions*.

All main substantive motions will be set off by ***bold and italics in green font*** (with related subsidiary and incidental motions *set off by highlighted italics*) and will be assigned a motion number comprising the date and a sequential number to be recorded in the Secretary's Main Motion/Ballot Tally record located at <https://tinyurl.com/lncvotes2022>

Points of Order and substantive objections will be indicated in **BOLD RED TEXT**.

All vote results, challenges, and rulings will be set off by **BOLD ITALICS**.

The LPedia article for this meeting can be found at:  
[https://lpedia.org/wiki/LNC Meeting 11 December 2022](https://lpedia.org/wiki/LNC_Meeting_11_December_2022)

Recordings for this meeting can be found at the LPedia link.

The QR codes lead to the video portion of the meeting being discussed.

## OPENING CEREMONY

### CALL TO ORDER AND OPPORTUNITY FOR PUBLIC COMMENT

Chair Angela McArdle called the meeting to order at 3:12 p.m. (all times Eastern).

## HOUSEKEEPING

### ATTENDANCE<sup>1</sup>

The following were in attendance:

**Officers:** Angela McArdle (Chair), Joshua Smith (Vice-Chair), Caryn Ann Harlos (Secretary), Todd Hagopian (Treasurer)

**At-Large Representatives:** Dustin Blankenship, Bryan Elliott, Steven Nekhaila, Mike Rufo

**Regional Representatives:** Miguel Duque (Region 1), Dave Benner (Region 2), Dustin Nanna (Region 3), Carrie Eiler (Region 4), Andrew Watkins (Region 5), Joseph Ecklund (Region 6), Linnea Gabbard (Region 7), Pat Ford (Region 8)

**Regional Alternates:** Kathy Yeniscavich (Region 1), Connor Nepomuceno (Region 3), Joshua Clark (Region 4), Otto Dassing (Region 5), Donovan Pantke (Region 7)

**Absent:** Rich Bowen (At-Large Representative) Martin Cowen (Region 2 Alternate), Robley Hall (Region 8 Alternate), Mark Tuniewicz (Region 6 Alternate)

**Staff:** Lainie Huston (Executive Director), Robert Kraus (Operations Director), Andy Buchkovich (Chief Technology Officer)

**Additional Attendees:** Richard Brown (Parliamentarian), Chase Crum (Unofficial Assistant Secretary), Baby Arthur

The gallery contained many attendees as noted in the Registration Roster attached hereto as **Appendix 1** comprising person who registered in advance, though not all of the registrants attended.

### OPPORTUNITY FOR PUBLIC COMMENT

The following persons spoke during public comment:

- Patrick Ford (LNC)

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<sup>1</sup> Mr. Elliot, Ms. Gabbard, and Mr. Rufo arrived after the initial attendance. Mr. Ecklund left prior to the end of the meeting.

- Nathan Madden (AZ)

**PURPOSE OF SPECIAL MEETING**

The purpose of this meeting was to adopt the final 2023 LNC Budget.

**NEW BUSINESS WITH PREVIOUS NOTICE**

A copy of the draft budget submitted as the starting point is attached hereto as Appendix B.

**ADOPTION OF THE 2023 LNC BUDGET**

*Mr. Hagopian moved the following amendments to the proposed budget:*



<i>Change 4000-20 name from Membership to Other Membership</i>
<i>Change 4000-30 name from Recurring Contribution - Pledge to Recurring Membership</i>
<i>Change 7000-20 name from Membership to Other Membership Expense</i>
<i>Change 7000-30 name from Recurring Contribution Exp to Recurring Membership Expense</i>
<i>Change 4000-50 name from Campaign/Candidate Support &amp; Training Revenue to Campaign/Candidate Support &amp; Training</i>
<i>Change 7000-80 name from Core Services to Core Services Expense</i>
<i>Change 8200 name from Professional Services to Professional Services Expense</i>

A roll call vote was conducted with the following results:

<b>Member / Alternate</b>	<b>Yes</b>	<b>No</b>	<b>Abstain</b>
Benner	X		
Blankenship	X		
Duque	X		
Ecklund	X		
Eiler	X		
Ford	X		
Gabbard	X		
Hagopian	X		
Harlos	X		
Nanna	X		
Nekhaila	X		
Rufo	X		
Smith	X		

Member / Alternate	Yes	No	Abstain
Watkins	X		
McArdle	X		
<b>TOTALS</b>	<b>15</b>	<b>0</b>	<b>0</b>

*This motion PASSED with a roll call vote of 15-0-0. [20221211-01]*

*Mr. Hagopian moved the following amendments to the proposed budget:*

<i>Reduce 4500 by \$6,000 Bequests</i>
<i>Reduce 8005 by \$6,000 Salary, Bonus, Sick and Vac (Admin)</i>

A roll call vote was conducted with the following results:

Member / Alternate	Yes	No	Abstain
Benner	X		
Blankenship	X		
Duque	X		
Ecklund	X		
Eiler	X		
Ford	X		
Gabbard	X		
Hagopian	X		
Harlos	X		
Nanna	X		
Nekhaila	X		
Rufo	X		
Smith	X		
Watkins	X		
McArdle	X		
<b>TOTALS</b>	<b>15</b>	<b>0</b>	<b>0</b>

*This motion PASSED with a roll call vote of 15-0-0. [20221211-02]*

*Mr. Hagopian moved the following amendments to the proposed budget:*

<i>Reduce 7000-70 by \$75,000 Fundraising &amp; Mem Contractor Exp</i>
<i>Increase 7000-10 by \$64,000 Fundraising General Expense</i>
<i>Increase 7000-30 by \$11,000 Monthly Membership Expense</i>
<i>Reduce 7000-20 by \$50,000 Other Membership Expense</i>

**Increase 7000-30 by \$50,000 Monthly Membership Expense**

**Remove 7000-70 Fundraising & Mem Contractor Exp**

A roll call vote was conducted with the following results:

<b>Member / Alternate</b>	<b>Yes</b>	<b>No</b>	<b>Abstain</b>
Benner	X		
Blankenship	X		
Duque	X		
Ecklund	X		
Eiler	X		
Ford	X		
Gabbard	X		
Hagopian	X		
Harlos	X		
Nanna	X		
Nekhaila	X		
Rufo	X		
Smith	X		
Watkins	X		
McArdle	X		
<b>TOTALS</b>	<b>15</b>	<b>0</b>	<b>0</b>

**This motion PASSED with a roll call vote of 15-0-0. [20221211-03]**

**Mr. Hagopian moved the following amendments to the proposed budget:**

**Reduce 7000-84 by \$15,000 Membership Contractor**

**Increase 7000-81 by \$15,000 Outreach General Expense**

**Remove 7000-82 Outreach & Activism Contractor**

**Remove 7000-84 Membership Contractor**

**Reduce 7000-83 by \$20,000 Membership Communications**

**Increase 7000-30 by \$20,000 Monthly Membership Expense**

A roll call vote was conducted with the following results:

<b>Member / Alternate</b>	<b>Yes</b>	<b>No</b>	<b>Abstain</b>
Benner	X		

Member / Alternate	Yes	No	Abstain
Blankenship	X		
Duque	X		
Ecklund	X		
Eiler	X		
Ford	X		
Gabbard	X		
Hagopian	X		
Harlos	X		
Nanna	X		
Nekhaila	X		
Rufo	X		
Smith	X		
Watkins	X		
McArdle	X		
<b>TOTALS</b>	<b>15</b>	<b>0</b>	<b>0</b>

*This motion PASSED with a roll call vote of 15-0-0. [20221211-04]*

*Mr. Hagopian moved the following amendments to the proposed budget:*

<i>Reduce 8130 by \$5,300 postage and shipping</i>
<i>Increase 8140 by \$5,300 travel, meetings and meals exp</i>

A roll call vote was conducted with the following results:

Member / Alternate	Yes	No	Abstain
Benner	X		
Blankenship	X		
Duque	X		
Ecklund	X		
Eiler	X		
Ford	X		
Gabbard	X		
Hagopian	X		
Harlos	X		
Nanna	X		
Nekhaila	X		
Rufo	X		
Smith	X		
Watkins	X		
McArdle	X		
<b>TOTALS</b>	<b>15</b>	<b>0</b>	<b>0</b>



*This motion PASSED with a roll call vote of 15-0-0. [20221211-05]*

*Mr. Hagopian moved the following amendments to the proposed budget:*

<i>Reduce 8170-60 by \$3,400 Assoc Fee, Rent and Storage</i>
<i>Increase 7000-81 by \$3,400 Outreach General Expense</i>

A roll call vote was conducted with the following results:

<b>Member / Alternate</b>	<b>Yes</b>	<b>No</b>	<b>Abstain</b>
Benner	X		
Blankenship	X		
Duque	X		
Ecklund	X		
Eiler	X		
Ford	X		
Gabbard	X		
Hagopian	X		
Harlos	X		
Nanna	X		
Nekhaila	X		
Rufo	X		
Smith	X		
Watkins	X		
McArdle	X		
<b>TOTALS</b>	<b>15</b>	<b>0</b>	<b>0</b>

*This motion PASSED with a roll call vote of 15-0-0. [20221211-06]*

*Mr. Hagopian moved the following amendments to the proposed budget:*

<i>Reduce 8190 by \$18,640 software, hardware and other IT</i>
<i>Reduce 8110 by \$2,000 office supplies and capital equipment</i>
<i>Reduce 8210-20 by \$15,000 Legal Proactive</i>
<i>Reduce 8220 by \$7,000 Accounting</i>
<i>Reduce 8240 by \$5,000 Computer Services</i>
<i>Reduce 8300 by \$11,000 Depreciation</i>

**Increase 8005 by \$58,400 Salary, Bonus, Sick and Vac (Admin)**

**Increase 8070 by \$240 Other Benefits, Goodwill & Training**

A roll call vote was conducted with the following results:

<b>Member / Alternate</b>	<b>Yes</b>	<b>No</b>	<b>Abstain</b>
Benner	X		
Blankenship	X		
Duque	X		
Ecklund	X		
Eiler	X		
Ford	X		
Gabbard	X		
Hagopian	X		
Harlos	X		
Nanna	X		
Nekhaila	X		
Rufo	X		
Smith	X		
Watkins	X		
McArdle	X		
<b>TOTALS</b>	<b>15</b>	<b>0</b>	<b>0</b>

***This motion PASSED with a roll call vote of 15-0-0. [20221211-07]***

***Mr. Hagopian moved the following amendments to the proposed budget:***

***Update capitalization, abbreviations, naming conventions, and formatting to be consistent across sections***

***Please note: we will make a final adjustment to all GL codes once a final budget is passed consistent with our bookkeeping practices***

A roll call vote was conducted with the following results:

<b>Member / Alternate</b>	<b>Yes</b>	<b>No</b>	<b>Abstain</b>
Benner	X		
Blankenship	X		
Duque	X		
Ecklund	X		
Eiler	X		
Ford	X		
Gabbard	X		

Member / Alternate	Yes	No	Abstain
Hagopian	X		
Harlos	X		
Nanna	X		
Nekhaila	X		
Rufo	X		
Smith	X		
Watkins	X		
McArdle			X
<b>TOTALS</b>	<b>14</b>	<b>0</b>	<b>1</b>

*This motion PASSED with a roll call vote of 14-0-1. [20221211-08]*

*Mr. Nanna moved to amend line 8190 reducing it by \$25K and adding new line 8190-10 for the CiviCRM for \$25K and 8190-20 Other for \$31,360. [20221211-09]*

**WITHOUT OBJECTION**, Chair McArdle moved to go into Executive Session to discuss salary and contact implications of the Nanna motion including the Executive Director and Chief Technology Director.

While moving into Executive Session the LNC stood at ease for ten (10) minutes.

### EXECUTIVE SESSION

**WITHOUT OBJECTION**, the LNC went into Executive Session at 4:58 p.m. and arose out of Executive Session at 6:04 p.m.

### NEW BUSINESS WITH PREVIOUS NOTICE (CONT'D)

#### ADOPTION OF THE 2023 LNC BUDGET (cont'd)

**WITHOUT OBJECTION**, Secretary Harlos moved to substitute the Nanna motion as follows: Move to add a proviso to budget line 8240 "This budget line is intended for services to support CiviCRM."

A roll call vote was conducted on the Harlos Substitute with the following results:

Member / Alternate	Yes	No	Abstain
Benner		X	
Blankenship			X
Duque		X	
Eiler	X		
Elliott	X		
Ford	X		
Gabbard	X		

Member / Alternate	Yes	No	Abstain
Hagopian	X		
Harlos	X		
Nanna	X		
Nekhaila	X		
Rufo			X
Smith	X		
Watkins	X		
McArdle			X
<b>TOTALS</b>	<b>10</b>	<b>2</b>	<b>3</b>

*This motion PASSED with a roll call vote of 10-2-3. [20221211-09]*

*Ford moved to amend at \$17,500 is taken from the Outreach and Activism General Expense Budget (line 7000-81) and be placed into a new minor GL code “Affiliate Support” under the Core Services Budget Section (line 7000-84).*

Secretary Harlos gave notice that she intended to make a similar motion concerning the Historical Preservation Committee in the amount of \$2,500, but that her motion would include concurrent fundraising in the same amount.

*Secretary Harlos moved to postpone the two budget motions concerning committees to the January meeting.*

A roll call vote was conducted with the following results:

Member / Alternate	Yes	No	Abstain
Benner	X		
Blankenship	X		
Duque	X		
Eiler	X		
Elliott	X		
Ford	X		
Gabbard	X		
Hagopian	X		
Harlos	X		
Nanna	X		
Nekhaila	X		
Rufo	X		
Smith			X
Watkins	X		
McArdle			X
<b>TOTALS</b>	<b>13</b>	<b>0</b>	<b>2</b>

*This motion PASSED with a roll call vote of 13-0-2. [20221211-10]*

**Secretary Harlos moved to approve the budget as amended.**

A roll call vote was conducted with the following results:

Member / Alternate	Yes	No	Abstain
Benner	X		
Blankenship	X		
Duque	X		
Eiler	X		
Elliott	X		
Ford	X		
Gabbard	X		
Hagopian	X		
Harlos	X		
Nanna	X		
Nekhaila	X		
Rufo	X		
Smith	X		
Watkins	X		
McArdle			X
<b>TOTALS</b>	<b>14</b>	<b>0</b>	<b>1</b>

**This motion PASSED with a roll call vote of 14-0-1. [20221211-11]**

### ADJOURNMENT

The LNC adjourned for the day **WITHOUT OBJECTION** at 6:51 p.m.

### TABLE OF NUMBERED MOTIONS/BALLOTS

\*Note that the master log of motions in 2022 can be found here: <https://tinyurl.com/Incvotes2022>

ID#	Motion/Ballot	Result
20221211-01	Change GL Code lines	PASSED
20221211-02	Reduce budget line	PASSED
20221211-03	Move contractor expenses to proper categories	PASSED
20221211-04	Additional moving of contractor expenses	PASSED
20221211-05	Shifting of admin resources	PASSED
20221211-06	Move storage expenses	PASSED
20221211-07	Re-allocation to labor expenses	PASSED
20221211-08	Compiler's resolution	PASSED
20221211-09	CiviCRM proviso	PASSED
20221211-10	Postpone two budget motions	PASSED
20221211-11	Adopt budget	PASSED



**TABLE OF APPENDICES**

<b>Appendix</b>	<b>Title</b>	<b>Author</b>
<b>A</b>	Log of Registrants	Zoom Registration
<b>B</b>	Proposed Budget	Todd Hagopian and Staff
<b>C</b>	Budget as Passed	Todd Hagopian and Staff

Respectfully submitted,



LNC Secretary ~ Secretary@LP.org ~ 561.523.2250

APPENDIX A – LOG OF REGISTRANTS

*REGISTRANTS SHEET*

<b><u>NAME</u></b>
Sylvia Arrowwood
Tyler Askin
Mike Blessing
Howard Blitz
Tyler Braaten
Scott Gearhart
Alison Graham
Tim Hagan
Susan Hogarth
Andrew Jacobs
Jonathan M. Jacobs
Rudolph Kohn
Nicholas MacKenzie
Nathan Maddan
Frank Martin
Evan McMahan
George Phillies
Mimi Robson

APPENDIX B – DRAFT BUDGET

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2023 Proposed Budget		<u>TOTAL</u>
<b>Revenue</b>		
4000- Fundraising & Membership Rev		
4000-10 - Membership		400,000.00
4000-20 - Recuring Contribution - Pledge		700,000.00
<b>Total 4000 - Fundraising &amp; Membership</b>		<b>1,100,000.00</b>
4100 - Project Revenue - Restricted		
4100-10 - Building Fund		20,000.00
4100-20 - Legal Fund		3,000.00
<b>Total 4100 - Project Revenue - Restricted</b>		<b>23,000.00</b>
4200 - Convention & Special Events Revenue		
4200-10 - Convention Revenue - Restricted		0.00
4200-20 - Conv Fundraising - Unrestricted		0.00
<b>Total 4200 - Convention &amp; Special Events</b>		<b>0.00</b>
4300 - Fundraising & Program Revenue		
4300-10 - General Fundraising		301,000.00
4300-20 - Ballot Access / Voter Registration		250,000.00
4300-30 - Campaign/Candidate Support & Training Revenue		49,000.00
<b>Total 4300 - Program Revenue</b>		<b>600,000.00</b>
4400 - Transfers from FEC Filing Entities		0.00
4500 - Bequests		6,000.00
4600 - Refunds of Contributions		0.00
<b>Total Revenue</b>		<b><u>1,729,000.00</u></b>
7000 - Fundraising & Membership Exp		
7000-10 - General Fundraising Expense		40,000.00
7000-20 - Membership Acquisition Expense		80,000.00
7000-30 - Recurring Contribution Exp		39,000.00
7000-40 - Building Fundraising Exp		1,000.00
7000-50 - Ballot Access Fundraising Exp		15,000.00
7000-60 - Credit Card Fees		50,000.00
7000-70 - Fundraising & Mem Contractor Exp		75,000.00
<b>Total 7000 - Fundraising &amp; Membership Exp</b>		<b>300,000.00</b>
7200 - Conventions & Special Events Exp		
7200-10 - Convention Expenses - General		0.00
7200-15 - Convention Expense - Travel/F&B		0.00
7200-20 - Convention Fundraising Exp		0.00
<b>Total 7200 - Conventions &amp; Special Events Exp</b>		<b>0.00</b>
7300 - Program Expenses		
7310 - Core Services		
7310-10 - Outreach & Activism General Exp		70,000.00
7310-20 - Outreach Activism Contractors		0.00
7310-30 - Membership Communications		20,000.00

7310-40 · Mem Comm Contractors	15,000.00
7310-50 · Campaign/Candidate Support & Training	49,000.00
<b>Total 7310 · Core Services</b>	<b>154,000.00</b>
<b>7320 · Ballot Access - Voter Reg Exp</b>	
7320-10 · Ballot Access Petitioning Exp.	200,000.00
7320-20 · Ballot Travel/Other	0.00
7320-30 · Ballot Access Legal Exp	25,000.00
7320-40 · Ballot Access Lobbying Exp	25,000.00
7320-50 · Voter Registration Exp	0.00
7320-60 · Ballot Access Contractors	0.00
<b>Total 7320 · Ballot Access - Other Related</b>	<b>250,000.00</b>
<b>Total 7300 - Program Expenses</b>	<b>404,000.00</b>
<b>8000 - Salary &amp; Related Expense</b>	
8005 - Salary Bonus Sick & Vac (Admin)	476600
8010 - Hourly wages (Admin Portion)	0
8015 - Contractor Admin & Internships	500
8020 - Employer cont to P/R tax	25000
8030 - Employer cont to 401K & Adm	18000
8040 - Fed & State Unemployment	600
8060 - Health Insurance	34000
8065 - Workers Comp Insurance	1500
8070 - Other Bens, Goodwill, & Training	500
8080 - Payroll Service Fees	2500
<b>Total 8000 - Salary &amp; Related Expense</b>	<b>559200</b>
<b>8100 - Admin &amp; Overhead Expense</b>	
8110 - ofc supplies and capital equipment	4000
8120 - telephone and data services	8000
8125 - equipment leases and maint.	800
8130 - postage and shipping	7000
8140 - travel, meetings and meals exp	25000
8160 - insurance do cyber - other	18000
8170 - occupancy expense	
8170-20 Utilities	5000
8170-30 Property taxes, fees and permits	9000
8170-40 maintenance, cleaning and repairs	5000
8170-50 Property / GL Insurance	3000
8170-60 Assoc Fee, Rent, Storage	6000
<b>Total 8170 Total Occupancy Expenses</b>	<b>28000</b>
8180 - printing and copying	6000
8190 - software, hardware, & other IT	75000
8195 - Other expense and bank fees	4000
<b>Total 8100 - Admin &amp; Overhead expenses</b>	<b>175800</b>
<b>8200 - Professional Services</b>	
8210 - Legal	
8210-10 - Legal - General	75000
8210-20 - Legal - Proactive	15000

8210-30 - Litigation-Lobbying staff salary	2000
Total 8210 - Legal	92000
8220 - Accounting	25000
8230 - FEC Filing & Consulting	50000
8240 - Computer Services	85000
8250 - Other professional services	3000
Total 8200 - professional services	255000
8300 - Depreciation Expense	35000
Total Expense	1729000

APPENDIX C – FINAL BUDGET

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**2023 Budget Version 1.0**

Passed Dec 11, 2022 | Effective Jan 1, 2023

Revenue

4000 - Fundraising, Membership & Program Revenue	
4000-10 - General Fundraising	301,000
4000-20 - Other Membership	400,000
4000-30 - Recurring Membership	700,000
4000-40 - Ballot Access / Voter Registration	250,000
4000-50 - Campaign/Candidate Support & Training	49,000
<b>Total 4000 - Fundraising &amp; Membership</b>	<b>1,700,000</b>
4100 - Project Revenue - Restricted	
4100-10 - Building Fund	20,000
4100-20 - Legal Fund	3,000
<b>Total 4100 - Project Revenue - Restricted</b>	<b>23,000</b>
4200 - Convention & Special Events Revenue	
4200-10 - Convention Revenue - Restricted	0
4200-20 - Convention Fundraising - Unrestricted	0
Total 4200 - Convention & Special Events	0
4500 - Bequests	0
4600 - Refunds of Contributions	0
<b>Total Revenue</b>	<b>1,723,000</b>

Expense

7000 - Fundraising, Membership & Program Expenses	
7000-10 - General Fundraising Expense	104,000
7000-20 - Other Membership Expense	30,000
7000-30 - Recurring Membership Expense	120,000
7000-40 - Building Fundraising Expense	1,000
7000-50 - Ballot Access Fundraising Expense	15,000
7000-60 - Credit Card Fees	50,000
7000-80 - Core Services	
7000-81 - Outreach & Activism General Expense	88,400
7000-83 - Membership Communications	0
7000-85 - Campaign/Candidate Support & Training	49,000
7000-86 - Ballot Access Petitioning Expense	200,000
7000-87 - Ballot Travel/Other	0
7000-88 - Ballot Access Legal Expense	25,000
7000-89 - Ballot Access Lobbying Expense	25,000
Total 7000-80 - Core Services	387,400
<b>Total 7000 - Fundraising, Membership &amp; Program Expenses</b>	<b>707,400</b>
7200 - Conventions & Special Events Expense	

7200-10 - Convention Expense - General	0
7200-15 - Convention Expense - Travel & Meals	0
7200-20 - Convention Fundraising Expense	0
<b>Total 7200 - Conventions &amp; Special Events Expense</b>	<b>0</b>
8000 - Salary & Related Expense	
8005 - Salary Bonus Sick & Vac (Admin)	531,000
8010 - Hourly wages (Admin Portion)	0
8015 - Contractor Admin & Internships	500
8020 - Employer cont to P/R tax	25,000
8030 - Employer cont to 401K & Adm	18,000
8040 - Fed & State Unemployment	600
8060 - Health Insurance	34,000
8065 - Workers Comp Insurance	1,500
8070 - Other Benefits, Goodwill, & Training	740
8080 - Payroll Service Fees	2,500
<b>Total 8000 - Salary &amp; Related Expense</b>	<b>613,840</b>
8100 - Admin & Overhead Expense	
8110 - Office Supplies & Capital Equipment	2,000
8120 - Telephone & Data Services	8,000
8125 - Equipment Leases & Maintenance	800
8130 - Postage & Shipping	1,700
8140 - Travel, Meetings & Meals	30,300
8160 - Insurance D/O Cyber - Other	18,000
8170 - Occupancy Expense	
8170-20 Utilities	5,000
8170-30 Property Taxes, Fees & Permits	9,000
8170-40 Maintenance, Cleaning & Repairs	5,000
8170-50 Property / GL Insurance	3,000
8170-60 Assoc Fee, Rent, Storage	2,600
Total 8170 - Total Occupancy Expenses	24,600
8180 - Printing & Copying	6,000
8190 - Software, Hardware, & Other IT	56,360
8195 - Other Expense & Bank Fees	4,000
<b>Total 8100 - Admin &amp; Overhead Expenses</b>	<b>151,760</b>
8200 - Professional Services	
8210 - Legal	
8210-10 - Legal - General	75,000
8210-20 - Legal - Proactive	0
Total 8210 - Legal	75,000
8220 - Accounting	18,000
8230 - FEC Filing & Consulting	50,000
8240 - Computer Services	80,000
8250 - Other Professional Services	3,000

<b>Total 8200 - Professional Services</b>	<b>226,000</b>
8300 - Depreciation Expense	
8300 - Depreciation Expense	24,000
<b>Total 8300 - Depreciation Expense</b>	<b>24,000</b>
<b>Total Expense</b>	<b>1,723,000</b>