

# Monthly



The Official Newsletter of the Libertarian Party of California

December 1997

## Money By Mail

*LPC direct mail fundraising campaign is huge success*

by Juan Ros

**L**ibertarians may not think too highly of the U.S. Postal Service, but when it comes to fundraising, the mail has proven to be an excellent tool.

The LPC's direct mail fundraising program has been a rousing success, generating more money for the party than any other similar program in its history and helping to double its revenue to an unprecedented \$170,000 in 1997.

LPC Chair Mark Hinkle decided to launch the program after the Unified Membership Plan was adopted this year. "I knew our \$25 basic membership fee was going to be split three ways [between the national, state and local parties], with the LPC getting the short straw," he said. "So fundraising became critical."

To assist him, Hinkle turned to an old pro: Michael Cloud, arguably the LP's most successful fundraiser. It's Cloud's "plans and progress" style that graces the party's monthly fundraising letters.

"We tell the members what we've done and what we're doing," he explains. "Then we tell them what we'd like to do, and why their contributions are so important. After all, their donations are the LPC's budget."

The direct mail program brought in almost \$17,000 in its first two months, unheard of in a post-election year. "We've had more (*continued on page 5*)



1996 Libertarian presidential candidate Harry Browne (r) autographs copies of his book for LPC members at one of three recent fundraising banquets.

## Banquets Raise Big Bucks

*Harry Browne and Michael Cloud generate over \$26,000 in donations for the Libertarian Party of California*

**C**hristmas came early this year for the Libertarian Party of California. On December 5-7, it hosted three fundraising banquets in San Francisco, Los Angeles and San Diego — and raised \$26,284.00 in donations.

"I'm thrilled," said LPC Chair Mark Hinkle, announcing that the funds had enabled the party to meet its goal of generating \$150,000 in revenue in 1997.

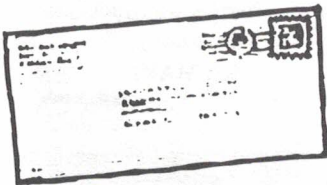
Special guest speaker at the banquets was best-selling author and 1996 Libertarian presidential candidate Harry Browne. (see article on page 8) Fundraising honors were conducted by Michael Cloud, one of the party's most entertaining and liveliest speakers. Afterward, Browne chatted with the crowd and autographed copies of his recently pub-

lished book, *How I Found Freedom in an Unfree World*.

"What a pleasure it was to speak to and meet so many impressive Libertarians," said Browne, who attended with his wife, Pamela. "We had a (*continued page 5*)

## I N S I D E

- ▶ *Harry Browne Speech*
- ▶ *Libertarian Re-elected*
- ▶ *Finance Chair Appointed*
- ▶ *Columns, Letters & More!*



December 1997

**Publisher & Editor**

Perry Martin

**Associate Editors**

Joseph W. Dehn III

David Dorfman

**Contributors**

Sharon Ayres

Ted Brown

Michael Cloud

Joseph W. Dehn III

Mark Dierolf

Mark Hinkle

Laura McFadden

Juan Ros

Richard Venable

**Graphic Design**

Just Imagine

**Mailing Address**

LPC Monthly

P.O. Box 2193

Hollywood, CA 90078

**E-Mail Address**

LPCMonthly@aol.com

**Fax Number**

(213) 876-3597

**On-Line Edition**<http://www.ca.lp.org/lpcm/>**Next Deadline**

December 15, 1997

*LPC Monthly* is the official newsletter of the Libertarian Party of California. Opinions contained herein do not necessarily represent official party positions unless indicated.

*LPC Monthly* is published twelve times a year. Individual copies are available at \$0.25 each. Subscriptions are \$5 per year.

Send materials for publication to *LPC Monthly's* mailing address. All submissions are subject to editing. Deadline is the fifteenth day of every month.

Send changes of address to: Libertarian Party of California, 655 Lewelling Blvd. #362, San Leandro, CA, 94579.

**LETTERS****From the Editor**

Last issue I announced that, due to increased work commitments, I would not be renewing my contract to publish *LPC Monthly*. This issue I'm pleased to report that circumstances have changed: I've rearranged my schedule, and the LPC has hired a contractor to relieve me of the bulk mailing burden, thus lightening my load — and enabling me to stay on for at least another year.

I couldn't be happier. This is an exciting time to be a Libertarian, particularly here in California. Our party is setting a new high standard for effectiveness and professionalism. 1998 promises to be even better than this year. I look forward to seeing our membership grow, to opening and staffing an office, to seeing more Libertarians elected and appointed to public positions, to attending the best LPC Convention in our history, and to going to more special events like the recent Harry Browne banquets.

Most of all, I look forward to telling you all about those things here — in the pages of the official newsletter of the LPC.

PERRY MARTIN

Publisher/Editor

**Putting Things in Proportion**

I congratulate Ron Paul [see *Ron Paul Introduces Bills to Help Third Parties*, last issue] and hope both of his bills make it to the floor. But it is important not to ignore the other efforts in the works that will help the Libertarian effort. Specifically, the LP should endorse and support Rep. Cynthia McKinney's (D-Ga) Voter's Choice Act, which would free the states to choose their own systems for electing representatives and — and this is most important — allow them to use methods of Proportional Representation. The Illinois LP recently endorsed Proportional Representation. The LPC should endorse PR now and advocate for a national party endorsement at the coming convention. LPC should also begin using PR and Instant Run-offs in its own internal elections and educate its own members on the different forms of PR.

WAYNE SHEPARD

San Francisco, CA

**Milking Californians**

It's a fact: Lowfat milk costs \$1.55 per gallon more in Los Angeles than in Phoenix! And

Californians spend \$650 million more for milk each year than they would if milk were available at Phoenix prices. Not surprisingly, at these high prices, Californians also consume about 30% less milk per capita than Arizonans.

How can these high California price differences be maintained if it cost only 15-30 cents per gallon to transport packaged milk from Phoenix to Los Angeles or San Diego? The answer is: very effective state trade barriers enforced by Attorney General Lungren and the California Department of Food and Agriculture milk police.

How many of the libertarian candidates for public office are opposed by candidates or incumbents who actively support or passively tolerate these anti-consumer trade barriers?

JOHN VETNE

PQNJ11A@prodigy.com

*The following letter by well known activist Richard Rider was recently sent to several prominent Republican senators:*

**Conservative Cave-In**

As a Libertarian Party activist, I have mixed feelings about the pending cave by the Senate Republicans on this Thursday's upcoming vote on the Bill Lan Lee nomination. Philosophically I think you should oppose the nomination to a civil rights position of someone so strongly committed to bypassing the law of the land in favor of quotas and preferences.

But politically I must confess I relish the further evidence of the spineless nature of the Republican Party representatives in approving Lee's nomination. We Libertarians will simply add your approval to a long list of reasons why there is no significant difference between the two parties and, until the Republicans once again stand on principles, a protest vote for Libertarian candidates is the best choice for the "politically homeless" within the G.O.P.

I look forward to recording your vote on this matter, and, if you cave, sharing this fact with your party's voters.

RICHARD RIDER

San Diego, CA

Send your letters to:

**LPC Monthly**

P.O. Box 2193

Hollywood, CA 90078

E-Mail: LPCMonthly@aol.com

## LPC Names Finance Chair

*Sharon Ayres appointed to key fundraising position*

The Libertarian Party of California is pleased to announce that it has appointed veteran Libertarian activist Sharon Ayres to serve as its Finance Chair.

As part of her efforts to meet the revenue goals set by the LPC Chair and Executive Committee, Ayres intends to coordinate the party's efforts to produce monthly fundraising letters. She also intends to work to increase the number of members participating in the LPC monthly pledge program, establish a major donor fundraising program, and launch a telemarketing fundraising effort.

A former Vice Chair of the National LP, Ayres currently serves as an At-

Large Member of the LNC. She also managed Harry Browne's 1996 presidential campaign.

"I supported [LP presidential candidate] Roger MacBride in 1976," she said, "and joined the party in 1979. I realized its success is the only way that dramatically smaller government can be achieved in my lifetime. The Republicans and Democrats are just two sides of the same big government coin."

Ayres has been married to longtime Libertarian Party activist, presidential candidate and author David Bergland since 1984. A Registered Nurse, she also received a B.A. in history. She has two grown sons. ■

## California Libertarian Re-elected

*Activist wins second term*

by Ted Brown

Mark Dierolf, a Libertarian Party member from Salinas, won a second term on the Hartnell Community College Governing Board on November 4.

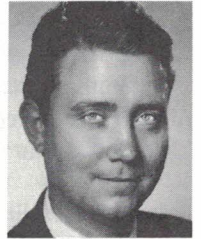
A 34-year-old insurance salesman, Dierolf bested three opponents to win 49.9% of the vote.

Hartnell College has 7,000 students. Its Governing Board has seven members.

Dierolf campaigned on his record of improving the college without raising taxes. He notes that other nearby school districts have attempted to pass bonds for building repairs and maintenance. Hartnell not only didn't propose a bond or tax increase, but even reopened a satellite campus within the existing budget.

As the sole Libertarian on the Board, Dierolf notes there is "only so much you can do." He believes that if he had not been on the Board, however, that the other trustees would have put a tax increase on the ballot. While his colleagues aren't too receptive to his ideas, the staff members are, and make proposals to the Board accordingly. When other Board members have advocated higher taxes, the staff has not listened to them.

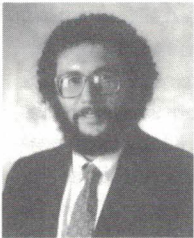
Dierolf believes the public is on his side. He has told his colleagues that he would lead the fight against any bond measures or tax increases. Without this opposition, they would have made attempts to do both. Instead, the district has been obtaining grants from private foundations and help from local businesses to support their programs. The Board has voted to obtain grants from other levels of government as well, but Dierolf has opposed them. ■



**Mark Dierolf**

## LPC Excom Meets

*State officers and reps gather to conduct party business*



**Joe Dehn**

by Joe Dehn

The Executive Committee of the Libertarian Party of California met in Los Angeles on November 22, 1997. All voting members plus several regional alternates were present for most of the meeting.

The Chair gave an oral report on the status of various projects. He announced the appointment of Sharon Ayres as Finance Chair, and outlined his ideas about establishing an office and hiring employees. The vice chairs provided written reports on their activities, highlights including the reactivation of several regions in the North and plans for candidate training meetings in the South.

The Committee accepted a proposal from Perry Martin to renew his contract as editor of *LPC Monthly* for another year on the same terms except that he will no

longer be responsible for labeling and mailing; he presented a report showing that another contractor could be hired to do these tasks in such a way that the additional cost would be made up by savings in postage.

Dick Rider presented a proposal for a new telephone affinity program. The proposal was referred to the Operations Committee for review.

Current financial statements were reviewed, and a budget for 1998 adopted. The new budget calls for more than \$350,000 in gross revenue, with net revenue and expenses of almost \$200,000. It includes hiring two employees during the year, as well as significant amounts for membership recruitment and a project to survey existing members to help focus marketing and volunteer activities.

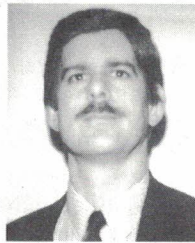
There was discussion of current special election campaigns and plans for 1998. Ted Brown reported on candidates signed up so far. Other topics included implications of the blan- (continued on page 4)

From The Chair:

# A Very Good Year

by Mark Hinkle

This is my tenth column as LPC Chair and my last for 1997. Overall, it's been a very good year. As before, let's remember that we have had three main goals this year:



1. Increase our dues paying membership to 5,000
2. Raise \$150,000 in revenues
3. Hire at least one paid employee working in an office

I'd like to report that we've achieved all three goals, but I can't — yet. Here's an update...

**Goal #1: STILL IN PROGRESS.**

I've just received word that the first joint national/California LP membership recruitment letter, sent to 25,000 registered Libertarians, reached mailboxes on December 6th. Perry Willis, architect of this project, believes that most responses will come before Christmas, and then trickle in as we enter 1998.

So, unfortunately, we won't know if we've reached

our year-end membership goal until the last minute — too late to report here. And, if we don't reach our goal by December 31st, we'll continue until we do. Thanks to your generous donations, we've mailed more membership recruitment letters than ever in our party's history. In addition, the LPC Excom has approved a budget for next year that doubles the funds allocated for building membership this year. We are serious about that goal — and we *will* achieve it.

Traditionally, Christmas is a time of giving and sharing. How about getting into the spirit of the season by sponsoring a membership in the Libertarian Party for

that interested family member or friend? Truly, that is a gift that will keep on giving — by helping us reach our ultimate goal: political freedom in our lifetimes.

**Goal #2: ACCOMPLISHED!**

Because of the highly successful Harry Browne fundraising dinners this month, we met and exceeded our goal of raising \$150,000 in revenue by this year's end. A special thanks to Pamela and Harry Browne for helping the LPC. Thanks also to Michael Cloud and Laura McFadden, the events' fundraiser and organizer respectively, for their fine work. We're lucky to have them on our team. Most of all, thanks to all of you who attended the dinners and gave so generously!

**Goal #3: VERY CLOSE!**

With luck, I'll be able to make an offer to one of the candidates I've interviewed for the clerical position soon. Meanwhile, the lease of the Santa Clara party's office is due in March 1998. That's when we expect to move into a larger space and commence regular office hours. I hope to sign the new lease at the LPC convention

in February, 1998. With your help, I will also sign a letter offering a job to our new Executive Director at that time.

And now a further peek into 1998...

The LPC Excom recently passed a budget for next year that includes not one, but *two* employees. It also includes a full-time office. *And* we're planning an extensive survey of our membership. *And* we plan to send our Executive Director to testify before the state legislature. *And*, of course, we'll be continuing our support of Party building at the local level with additional training seminars and other types of educational material.

We doubled our 1996 revenue in 1997. Next year, we expect to double it again. Our 1998 budget is based on raising \$303,565 in gross revenues, not counting

the projected gross revenues of \$71,800 from the LPC Convention this February. Last February, if someone told me that I'd propose and that the LPC Excom would pass such an ambitious budget, I'd have said they were nuts. But you made it possible! To be honest, the level of your support has astonished me. Next year, I'm counting on it big time. So please, help us continue to help you! ■

## LPC Excom Meets

*(continued from page 3)*

ket primary and contested primary situations and possible ways to deal with them.

The date for the nominating convention for statewide offices was set to be February 16 so it can be held as part of the regular state convention. The Committee decided that the regional caucuses for nomination of district candidates should be held during January, with results to be reported to the Secretary by February 5.

The Committee endorsed the "Free the People" initiative to eliminate the state income tax. Also endorsed, but only "in concept" since final wording was not yet available, was the "Safe Communities Act of 1998"; a subcommittee was established to explore how the LPC could provide polling data in support of this initiative.

The Bylaws Committee for the 1998 convention was selected, consisting of Joe Dehn, Linda Grau, Jon Petersen, Terry Savage, and Bob Weber. Ted Brown was selected as coordinator of the Platform Committee.

*Joe Dehn is Region 43 Representative to the LPC Executive Committee. This article has been condensed from his summary distributed to activists via e-mail. His original summaries of this and previous meetings, along with the official minutes from the Secretary which should be consulted for the complete record of business and exact wording of motions, may be found at <<http://www.ca.lp.org/lpc-ec-meetings.html>>. ■*

## Banquets Raise Big Bucks

(continued from page 1)

wonderful time.” Browne added that he was “extremely impressed” with the direction of the California party, and gave high marks to the professionalism and capability of its leadership.

“In all, 231 people attended the banquets,” reported organizer Laura McFadden. “I’m especially glad that we saw so many new faces — Libertarians and guests who were attending their very first party event. Obviously, they liked what they saw and showed it by making some very generous donations.”

Michael Cloud echoed her sentiments: “I was impressed by the high caliber of the audience. The rooms were filled with successful professionals — all coming forward for the first time.”

“Harry, Michael and Laura made a valuable contribution to the LPC,” said Mark Hinkle, “as did everyone who attended and donated.” ■

## Money By Mail

(continued from page 1)

individual contributors than in any previous year,” said Hinkle. These include one donor who contributed the legal limit, \$5,000, and several who each contributed \$2,500.

“Not to mention the hundreds who’ve sent in \$100 donations,” adds Hinkle.

The party’s financial picture looks even brighter for 1998. For starters, Hinkle has tapped Sharon Ayres, former manager for the Harry Browne for President campaign, to serve as the LPC’s Finance Chair. Hinkle, Ayres and Cloud will work aggressively to grow the party. In addition to the direct mail program, more statewide tours featuring Libertarian celebrities are planned. The recent three-

city Harry Browne banquets raised almost \$27,000 for the party

Because donations typically increase during an election year, Hinkle predicts LPC revenues will jump to over \$300,000 in 1998.

“I want to raise so much money that [LPC Treasurer] Eric Fine gets hernias from lifting it!” said Cloud, adding that

**“I want to raise so much money that [LPC Treasurer] Eric Fine gets hernias from lifting it!”**

— Michael Cloud

the monies will be put back into more efforts to build the party and its membership.

Hinkle concurs: “None of our growth in

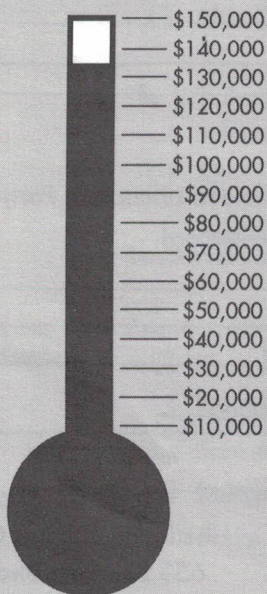
1997 would have been possible without the generous support of our members. To all of them, I can only say ‘thank you,’ and promise to continue working to grow the party as long as you continue to support us.”

So keep your eyes open for that next piece of mail from the LPC — and help us keep growing! ■

# Growth Watch 1997: November

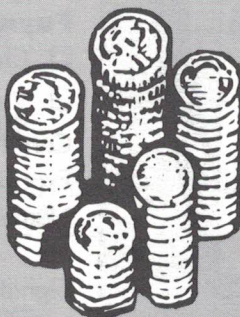
### Revenue

Current: \$136,886  
Year End Goal: \$150,000



### Pledges & Donations

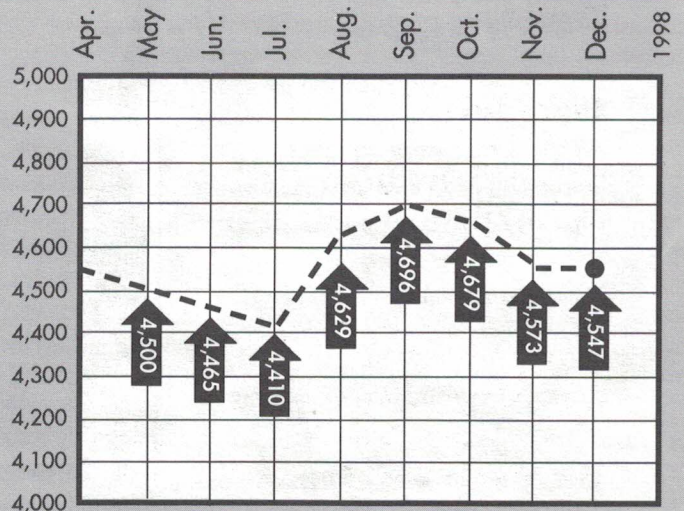
Totals for November  
Pledges: \$2,153  
Donations: \$11,719



**Help Us Grow!** To make a monthly pledge or one time donation, use the form on back of this newsletter, or call (408) 243-2711 x33.

### Membership

Current: 4,679      Year End Goal: 5,000



**Help Us Grow!** Ask just one friend or coworker to join the Libertarian Party in 1997 -- or offer to pay their dues the first year if they will consider paying them when it comes time to renew!

You're invited  
to the...

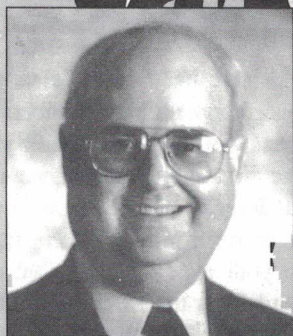
# Libertarian Party

Guest speakers include...

# 1998

# February

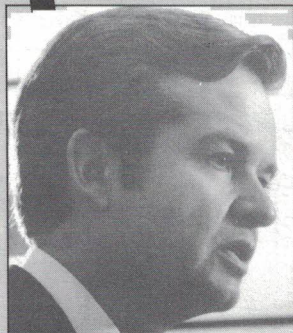
# in Los Angeles



**Steve Dasbach**  
LP National Chairman



**Gene Burns**  
Nationally syndicated talk  
radio show host



**Ed Clark**  
1980 LP Presidential Candidate

## Convention Packages

### Super Saver

All speakers except banquet.

Before 01/31/98 price .....\$84

After 01/31/98 price.....\$98

### Deluxe Deal

All speakers including banquet.

Before 01/31/98 price .....\$119

After 01/31/98 price.....\$149

### The Whole Shebang

Speakers, banquet, reception  
and Sam Adams Lunch

Before 01/31/98 price .....\$197

*Yes! I'm coming to Los Angeles*

**The Libertarian Party of California  
1998 CONVENTION**

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State/Zip \_\_\_\_\_

Phone \_\_\_\_\_

### Payment:

Check (payable to Libertarian Party of California)

Visa  Mastercard

Card Number \_\_\_\_\_

Exp. Date \_\_\_\_\_

Name On Card \_\_\_\_\_

Signature \_\_\_\_\_

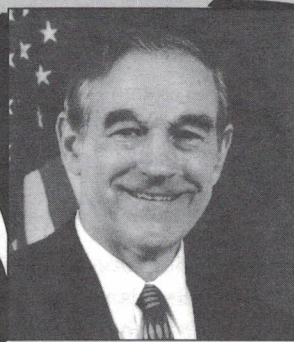
### Send to:

Libertarian Party of California  
655 Lewelling Blvd. #362  
San Leandro, CA 94579

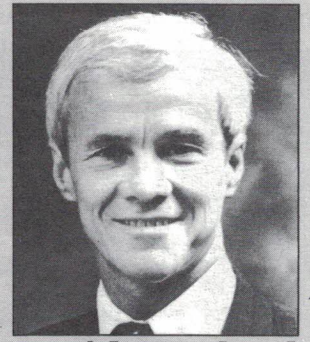
# Party of California's Convention

January 13-16

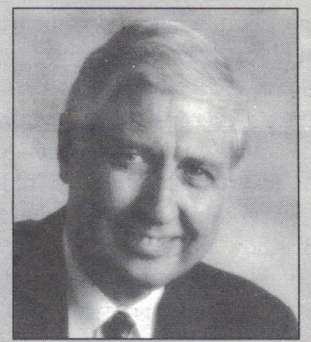
Los Angeles



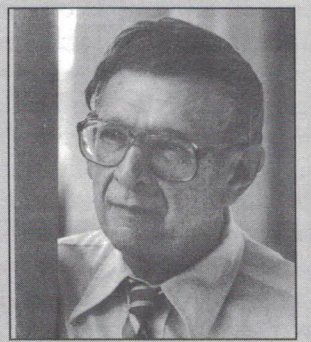
**Ron Paul** (tentative)  
Congressman and 1988  
LP Presidential Candidate



**David Bergland**  
1984 LP Presidential Candidate



**Harry Browne**  
1996 LP Presidential Candidate



**John Hospers**  
1972 LP Presidential Candidate

### Convention Packages

<b>Super Saver</b>	<b>Qty.</b>	<b>Price</b>	<b>Subtotal</b>
<input type="checkbox"/> Before 01/31/98..	_____	x \$84 =	_____
<input type="checkbox"/> After 01/31/98....	_____	x \$98 =	_____

<b>Deluxe Deal</b>	<b>Qty.</b>	<b>Price</b>	<b>Subtotal</b>
<input type="checkbox"/> Before 01/31/98..	_____	x \$119 =	_____
<input type="checkbox"/> After 01/31/98....	_____	x \$149 =	_____

<b>The Whole Shebang</b>	<b>Qty.</b>	<b>Price</b>	<b>Subtotal</b>
<input type="checkbox"/> Before 01/31/98..	_____	x \$197 =	_____
<input type="checkbox"/> After 01/31/98....	_____	x \$213 =	_____

### Individual Tickets

<b>Event</b>	<b>Qty.</b>	<b>Price</b>	<b>Subtotal</b>
<input type="checkbox"/> Reception.....	_____	x \$20 =	_____
<input type="checkbox"/> Banquet.....	_____	x \$60 =	_____
<input type="checkbox"/> Sam Adams Lunch..	_____	x \$35 =	_____
<input type="checkbox"/> Delegates Pkg. ....	_____	x \$10 =	_____

(badge, bylaws, platform)

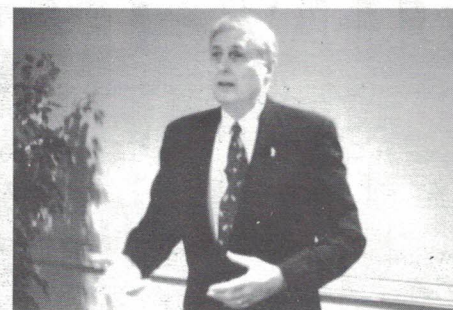
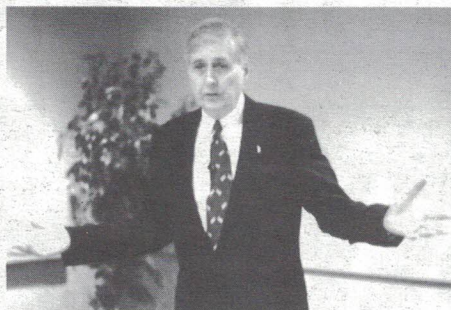
**Total**.....

...es for...  
**California's**  
**CONVENTION**

nia

# Harry Browne:

## "Political Freedom Soon, Personal Freedom Now"



On December 5-7, former LP presidential candidate Harry Browne addressed Libertarians at three fundraising banquets in three California cities — San Francisco, Los Angeles and San Diego. Following are some highlights from his speech...

**Harry Browne:** I think most Libertarians don't realize how close we are to real political freedom in this country. I also think most Libertarians don't realize how much personal freedom can be obtained right now. And I think most of us don't fully appreciate how the two are linked.

The desire for freedom requires no justification. Wanting to be free is the most natural thing in the world — and it can be lost in many different ways.

Most people think freedom is the absence of government coercion. That's political freedom. Personal freedom is immunity from social pressures — all the things you and others do that keep you from living the kind of life you want. Many people seek political freedom while allowing all kinds of other people — family, friends, business associates — to tell them how to live. I wrote *How I Found Freedom In An Unfree World* to show that, while we wait for political freedom, there are many, many things we can do to increase our personal freedom.

If you are not as free as you'd like to be, it's probably because of two reasons...

The first is that you have accepted

assumptions about life that just aren't true — falsehoods you've heard so often and from so many angles that you believe them without question. I call them *traps*.

The most basic is *The Identity Trap*: attempting to be something other than what you are. It's so easy, when someone asks you a question, to think "How can I answer in a respectable way?" rather than saying what you really think. But you subjugate yourself in the process.

The second reason people are not as free as they might be is that they don't see all their alternatives. There are two types of alternatives — *direct* and *indirect*. A direct alternative is when you choose something without receiving help from someone else. For example, when you want toothpaste, you go to a store, select a brand, and pay for it. An indirect alternative is when you have to persuade other people in order to get what you want. Joining a political party is an indirect alternative. Most people automatically choose indirect alternatives to get what they want and, as a result, spend a lot of time and energy trying to persuade other people, when they have a wide range of direct alternatives available to them.

I explored all this in *How I Found Freedom In An Unfree World*, and I'm proud to say that the book has had a profound effect on many people.

Last week I was on a radio show with a fellow named Carl Wigglesworth. He told me that, in the mid 1970s, after he'd been in radio for years and had a top-rated

show, he was suddenly out of a job. A year went by and he was unable to find another. He spent all his savings, became despondent, and began to think he'd never work in radio again.

Then he read *How I Found Freedom*. Within one week, he not only got an excellent radio job but turned down two others. Carl told me there were many things in the book that hit home with him, but that one simple line saved his life: "No one owes you anything." No one owes you a job, respect, love, or recognition of your talent. There is *nothing* that *anyone* owes you. Whatever we get in this life, we must get for ourselves.

Once you realize that, two things happen: first, a tremendous weight is lifted from your shoulders because you no longer have to try to get from people what you think they owe you. The second thing is that you realize the only way you are going to get something from another person is by discovering what *they* want so that you can provide it in order to get what *you* want in return. In short, you stop trying to change other people, and start trying to see and connect with them.

Carl realized that every radio station he called, he had expected the receptionist to know who he was and to respect him. Once he realized that no one owed him anything, he approached everyone differently — and suddenly the world opened up to him.

Another false assumption is *The Selfishness Trap* — the belief that you



must put others before yourself...

We always hear how wonderful it is that, at Christmas, everyone thinks of others first; and how good it would be if people were like that all year round. The false assumption is that this would be a better world if everyone were always unselfish. When people talk like that I can't help but shudder. Selfishness is the natural state of all life. All living things seek their own interest — and thankfully so. Otherwise, the world would make no sense. Unselfishness serves no purpose unless there is a selfish person willing to accept the act of unselfishness. Not only would it be a worse world if everyone were unselfish, it would be an impossible one. Selfishness provides order. Because people act in their own interest, it is possible to understand them.

So while we are waiting for that great day when the walls of tyranny come tumbling down, we can be looking for ways to free-up our lives right now. And the more we understand personal freedom, the better we will be able to bring about political freedom.

Some people say Libertarians can't compete with the Democrats and Republicans because they're giving away goodies and we're not. That's not true. We are promising people the one thing they want more than anything else: control of their own lives.

I believe almost everyone is a natural-born libertarian. Who doesn't want to decide how their child is educated or how they can spend the money they make? Who doesn't want to live in a neighborhood free of crime and all the other ill effects of drug prohibition?

Not only are the Republicans and Democrats not offering these things, they *can't* offer them — because it is against their nature. They're not in Washington to change anything; they are there to take and use power. With the possible exception of Ron Paul, there isn't a single person in Washington who will lift a finger to change the system. They like it just the way it is.

Every political philosophy competing with ours is bankrupt. Liberalism is dead. Conservatism is dead. The major political parties have no coherent philosophies.

Their platforms are a grab-bag of positions with no consistency from one issue to the next. Mainstream American politics has devolved into a meaningless game between identical opponents. The field is wide open for someone to walk in and say, "We want to dramatically change your life!"

Some people say we can't win because Americans have chosen security over liberty. Oh really? The only time I can think of during my life when Americans were offered a clear choice between liberty and security was the 1980 election, when Ronald Reagan promised to "get government off our backs." He won by a landslide. Of course, he did nothing about it when he was in office, but that election was a referendum on the issue of liberty versus security — and liberty won hands down!

That was our message last election but few people heard it. How can we jump that hurdle next time?

We have to make sure every American hears our message. We have to be at least as visible as Ross Perot was in 1992. The only way to do that is through advertising. That means we must raise at least \$50 million for the presidential campaign in the year 2000. And the only way to do that is by building a much larger party — at least ten times bigger than it is now. Last election, we raised about \$250 for every one of our members. If we have 200,000 members in the year 2000, we'll raise the \$50 million we need.

I'm very encouraged that we can do it. The national party is much more professional than it was four years ago. The California party is too. Both have their own membership recruiting campaigns. It is *very* possible we'll have those 200,000 members by the year 2000. Then whoever becomes the Libertarian presidential candidate will be operating in a completely different world from any of his predecessors. For one thing, the press will be following him around, instead of us begging for attention.

Now, even if we reach our membership and fundraising goals, I don't believe we'll win the presidency in 2000. But we might get 5-20% of the vote. If that happens, millions of Americans are

going to say, "Oh my God, I wish I'd voted Libertarian! I agreed with them but didn't think they could win. Now I see that they can. Next time, they're going to get my vote!"

I think that would lay the groundwork so that, in the year 2002, we'd elect a lot of Libertarians to Congress. That would lay the groundwork for the election of 2004. By then we'd have a half million members. We could run an all-out campaign and *win* the Presidency. Now, that wouldn't be the end of it. We probably wouldn't have a majority in Congress. It would be a battle between the President and Congress for two years. If he's smart, the President would tell Americans: "Look, you voted for me so we could cut spending and repeal the income tax. If you want to get the job done, you need to elect a Libertarian Congress."

Then, in 2006, it just might happen. Then, finally, in the year 2007, the income tax would be repealed. Social Security would be taken out of the hands of the politicians. The insane War on Drugs would come to an end. Our cities would become more peaceful than they've been in 30 years. All that could be just 10 years away.

Now that may seem like a fantasy today. But who knew the Berlin Wall would come down before it happened? Who knew the Soviet Union would collapse as rapidly as it did? I believe that the time for freedom to be reborn *here in America* is at hand.

This is not 1965, 1975 or 1985. This is 1997 and America is already transforming. All that is missing is a party that can come before the American people and give them a choice. And the only way that we are going to be able to present them with that choice is by having a party that is large enough to flood this country with our message. That's why, for the next two years, we need to focus our efforts on building the party. That's our launching pad.

I look to 2007 as the year when Americans finally get what they want. And when that happens, we can look back at all the things we did that brought us to that point — and be proud and happy that we did them. ■

## For Your Information

### Renewing Your Membership

Renewal notices are sent to members whose expiration date is coming up. Just return your dues payment in the accompanying envelope and your membership at the national, state, and local level will be renewed for one year. Please respond to renewal notices promptly so we don't need to send additional reminders — every additional notice costs money we could otherwise use to grow the party!

### Address Changes

Be sure to let us know if you move! Send your address change notice to the national office so that your newsletters and other important correspondence can be sent to your new address. If you are moving out of state but want to continue as an LPC member or continue subscribing to *LPC Monthly*, please also notify the state office so we can make the necessary arrangements to keep you on our list.

### Special Requests

If you need some special update to your membership records, such as a change in region affiliation, please contact the state office.

### Address Labels

The address label on your copy of this newsletter provides important information relating to your membership records. On the top line of the label, you will find a six-digit number. Please mention this number in any correspondence relating to your membership.

On the same line you will also find a two-digit number identifying the LPC region with which you are affiliated. (If you are not a member but are receiving the newsletter for some other reason there will be a two-letter code instead.) See the listing on page 11 to find out the name of your region and who to contact for information about local activities.



## Announcements

### 1999 Convention Bids

The LPC Excom announces that it is now officially accepting bids from contractors interested in organizing the 1999 LPC Convention. Traditionally, conventions are alternate between Southern and Northern California locations; because the 1998 Convention will be held in Los Angeles, the committee would prefer a Northern California site for the 1999 Convention. However, all bids are welcome. Interested parties should submit their bids to LPC Chair Mark Hinkle, 655 Lewelling Blvd. Ste. 362, San Leandro CA 94579-1844.

### Candidates Needed

It's not too soon to plan for the 1998 election! Libertarians are needed to run for U.S. Congress, State Senate and State Assembly throughout California. Filing starts in January, but we need to plan ahead. If you are interested in running for public office as a Libertarian, or if you would like to volunteer to assist the campaign of another candidate, contact the LPC's Candidate Coordinator, Ted Brown, by telephone at (818) 286-7817, or via e-mail at <tedb@mail.idt.net>.

### Bylaw Changes

You now have the chance to put in your two-cents about the LPC Bylaws. Don't like some of the provisions? Tell it to the Bylaws Committee! Send your proposal(s) to one or more of the committee members at least one week before the start of the convention. All submissions received by then will be considered. The Bylaws Committee members are Joe Dehn, Linda Grau, Jon Petersen, Terry Savage and Bob Weber. To contact them, see their listings elsewhere on this page. The sooner you send your proposals, the better the committee will be able to review them.

## LPC OFFICERS

### Chair

Mark Hinkle  
V-Mail: (408) 243-2711  
Fax: (408) 778-1115  
E-Mail: chair@ca.lp.org

### Northern Vice Chair

Jon Petersen  
141 Hays Ave.  
San Jose, CA 95123  
Phone: (408) 229-1726  
Fax: (408) 972-1515  
E-Mail: jon\_petersen@earthlink.net

### Southern Vice Chair

Bob Weber  
3861 Mentone Ave. #44  
Culver City, CA 90232  
Phone: (310) 204-0612  
E-Mail: 10445.3235@compuserve.com

### Treasurer

Eric Fine  
350 Reeves Dr. #303  
Beverly Hills, CA 90212  
Phone: (310) 836-0276  
Fax: (310) 552-9761  
E-Mail: DOCFINER@aol.com

### Secretary

Elizabeth Brierly  
101 Innovation Way #4102  
San Jose, CA 95134  
Phone: (408) 544-7575  
E-Mail: secretary@ca.lp.org

## LP OFFICES

### National Headquarters

The Libertarian Party  
2600 Virginia Avenue NW, Ste. 100  
Washington, DC 20037  
Phone: (202) 333-0008  
Fax: (202) 333-0072  
E-Mail: hq@lp.org

### State Headquarters

The Libertarian Party of California  
655 Lewelling Blvd., Suite 362  
San Leandro, CA 94579-1844  
V-Mail: (408) 243-2711 x 33  
E-Mail: office@ca.lp.org

### Regional Contacts

See page 11.

## EXECUTIVE COMMITTEE

### Regional Reps

Joseph W. Dehn III (Santa Clara)  
Phone: (650) 858-1842  
E-Mail: jwd3@dehnbased.fidonet.org

Mark Murphy (Orange County)  
Phone: (714) 458-1911  
E-Mail: markm@mail.tyrell.com

Juan Ros (San Francisco)  
Phone: (818) 980-1233  
E-Mail: juan@myself.com

Jeffrey R. Sommer (East Bay)  
Phone: (510) 537-3212  
E-Mail: Terry.Floyd@cmnsens.fidonet.org

Philip Zoebisch (San Diego)  
Phone: (619) 280-1776  
E-Mail: zoebisch@juno.com

### At-Large Reps

Ted Brown  
Phone: (626) 286-7817  
Fax: (626) 286-7837  
E-Mail: Tedb@mail.idt.net

Mary Gingell  
Phone: (415) 858-1842  
E-Mail: Gingell@dehnbased.fidonet.org

Gail Lightfoot  
Phone: (805) 481-3434  
Fax: (805) 481-9083  
E-Mail: GKLTft@aol.com

Terry Savage  
Phone: (415) 691-6272  
E-Mail: ZAPTCs@aol.com

José Castañeda (Alternate)  
Phone: (562) 862-9152  
E-Mail: LPCLaVc@aol.com

Joe Farina (Alternate)  
Phone: (916) 423-4663  
Fax: (916) 685-6882  
E-Mail: johnhenr@cw.com

## Next Month:

Membership Drive

More LPC  
Convention News

## REGIONAL CONTACTS

### **Antelope Valley** (R68)

Contact: Eric Fussell  
Phone: (805) 947-8101

### **Del Norte** (R08)

Contact: Pat Sherry  
Phone: (707) 465-1727  
E-mail: patrick@ns1.tlk.net

### **East Bay** (R01)

Chair: Douglas J. Ohmen  
Phone: (510) 820-0812

### **El Dorado/Alpine** (R09)

Contact: Fred Rouse  
Phone: (916) 622-8008

### **Fresno** (R10)

Contact: Rodney K. Austin  
Phone: (209) 255-5561  
E-Mail: rkaustin@cybergate.com

### **Gold Country** (R03)

Chair: Gary Hines  
Phone: (209) 736-4916  
E-Mail: emulvany@mlode.com

### **Humboldt** (R12)

Contact: Fred Mangels  
Phone: (707) 443-6568  
E-Mail: freddyM@wcinet.net

### **Imperial** (R13)

Contact: Martin Castro  
Phone: (619) 344-7722

### **Inyo/Mono** (R26)

Chair: Bill Baucum  
Phone: (760) 878-2288  
E-Mail: baucum@panix.com

### **Kern** (R15)

Chair: Ryan Gifford  
Phone: (805) 589-8734

### **Lassen** (R18)

Contact: Bonnie Rutherford  
Phone: (916) 251-6709

### **Long Beach** (R66)

Chair: Laura McFadden  
Phone: (562) 428-8113  
E-Mail: LauraMcF@aol.com

### **Los Angeles County**

Chair: Bob Weber  
Phone: (310) 204-0612  
E-Mail: 10445.3235@compuserve.com  
Web: ourworld.compuserve.com/homepages/Kit\_Maira

### **Los Angeles/Central** (R64)

Chair: Pam Probst  
Phone: (213) 257-3207  
E-Mail: pprobst@primenet.com

### **Los Angeles/S.E.** (R65)

Chair: Rodger Rosie  
Phone: (562) 865-4089  
E-Mail: defend1776@aol.com

### **Los Angeles/West** (R62)

Contact: Mike Binkley  
Phone: (310) 470-7935

### **Marin** (R21)

Contact: Tammy Austin  
Phone: (415) 331-1500 x139  
E-Mail: MarinLP@webtv.net

### **Merced** (R24)

Chair: Art Cassretto  
Phone: (209) 667-5286

### **Napa** (R28)

Contact: Bill Crain  
Phone: (707) 224-5535

### **Nevada** (R29)

Chair: Gary A. Dusseljee  
Phone: (916) 478-1776

### **North Coast** (R17)

Contact: Emil Rossi  
Phone: (707) 895-3261

### **Orange County** (R30)

Chair: Richard B. Boddie  
Phone: (714) 540-5053  
E-Mail: ter@ix.netcom.com  
Web: www.lpoc.org/

### **Pasadena/Glendale** (R63)

Chair: Dennis Decherd  
Phone: (562) 949-0595

### **Placer** (R31)

Chair: Priscilla Falconi  
Phone: (916) 784-1140

### **Riverside** (R33)

Chair: Jane Henson  
Phone: (909) 369-8843  
E-Mail: freedom@ez2.net

### **Sacramento** (R34)

Chair: Gene Frazier  
Phone: (916) 332-4805  
E-Mail: LPSacto@jps.net  
Web: www.jps.net/LPSacto

### **San Benito** (R35)

Contact: Steve Gordon  
Phone: (408) 636-1296  
E-Mail: Vote4Librt@aol.com

### **San Bernardino** (R36)

Contact: Letha Dulaney  
Phone: (909) 798-6668  
E-Mail: constitution@compuserve.com

### **San Diego** (R37)

Contact: Joe Colannino  
Phone: (619) 966-1142  
Web: lumina.ucsd.edu/pub/...sdlp\_dir/LP/home.html

### **San Fernando Valley** (R61)

Chair: Kit Maira  
Phone: (818) 980-1233  
E-Mail: 72037.430@compuserve.com

### **San Francisco** (R38)

Contact: Mark Pickens  
Phone: (415) 255-1906

### **San Gabriel Vly/East** (R67)

Contact: Jerry Johnson  
Phone: (626) 355-8851

### **San Joaquin** (R39)

Contact: David Morrow  
Phone: (209) 957-6322  
E-Mail: dmorrowst@aol.com

### **San Luis Obispo** (R40)

Chair: Gary Kirkland  
Phone: (805) 466-2742  
E-Mail: gkirkland@thegrid.net

### **San Mateo** (R41)

Chair: Mary Steiner  
Phone: (415) 348-2877  
Fax: (415) 548-9028  
Web: www.california.com/~lpsm/

### **Santa Barbara** (R42)

Chair: Michael Lamboley  
Phone: (805) 964-9569  
E-Mail: mlamboley@grci.com

### **Santa Clara** (R43)

Chair: Sam Severs  
Phone: (408) 243-2711  
E-Mail: sam@severs.com  
Web: www.lp.org/lp/ca/lpsc.html

### **Santa Cruz** (R44)

Chair: Bill Anderson  
Phone: (408) 476-4773  
Web: www.scruznet.com/~grzflts/tobin.html

### **Shasta** (R45)

Chair: Allan L. Swain  
Phone: (916) 472-3086  
E-Mail: fernals@delphi.com

### **Solano** (R48)

Chair: Mike Malin  
Phone: (707) 426-0232

### **Sonoma** (R49)

Contact: Jim Oglesby  
Phone: (707) 571-7933  
E-Mail: lpsonoma@aol.com

### **Stanislaus** (R50)

Chair: Don DeGroat  
Phone: (209) 527-1493  
E-Mail: EWCHIEF@aol.com

### **Sutter/Yuba** (R51)

Chair: Todd Herman  
Phone: (916) 673-2208  
E-Mail: LPCREG51@otn.net

### **Tehama** (R52)

Chair: Ross Crain  
Phone: (916) 527-2676

### **Tulare** (R54)

Chair: Pamela Pescosolido  
Phone: (209) 594-4806  
E-Mail: hourglass@earthlink.net  
Web: www.valleylibertarians.org

### **Ventura** (R56)

Chair: Saul Rackauskas  
Phone: (805) 389-3035

### **Yolo** (R57)

Chair: Eric Lund  
Phone: (916) 362-0855  
E-Mail: EricSLund@aol.com

### **To Receive Membership Information**

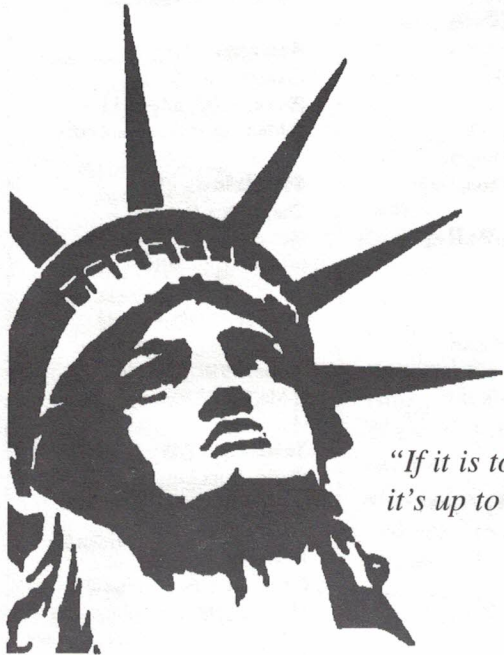
Phone: (800) 682-1776

**Visit the LPC  
ON LINE!**



<http://www.ca.lp.org/>

NON-PROFIT ORG.  
 U.S. POSTAGE  
**PAID**  
 BURBANK, CA 91505  
 PERMIT NO. 130



*"If it is to be,  
 it's up to me."*

M  
S  
P  
II

**DATED MATERIALS**

Address Service Requested

\*\*\*\*\*



655 Lewelling Blvd. #362, San Leandro, CA 94579

**Please Print:**

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City/State/Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 E-Mail: \_\_\_\_\_

**The Libertarian Party** is the Party of Principle. To assure and affirm that our party never strays from its principles, we request our members to sign the pledge below. (Non-signers cannot vote on party business.)

*I hereby certify that I do not believe in or advocate the initiation of force as a means of achieving political or social goals.*

Signature: \_\_\_\_\_

**Membership Application**

**I choose to set my dues at:**

- \$25 Basic .....
- \$100 Sustaining .....
- \$250 Sponsor .....
- \$500 Patron .....
- \$1000 Life .....

**Plus additional contribution to LPC:**

- \$ \_\_\_ Monthly Pledge .....
- \$ \_\_\_ One-time Donation .....

**Total:** .....

**Payment:**

- Check (payable to Libertarian Party)
- Visa    Mastercard
- Credit Card #: \_\_\_\_\_
- Expiration Date: \_\_\_\_\_
- Name on Card: \_\_\_\_\_
- Signature: \_\_\_\_\_